



KNH Enterprise Co., Ltd.

2025 Investor Conference

TWSE : 9919

Disclaimer

This presentation is prepared according to the reviewed financial statements by CPA and the financial numbers hereby are based on IFRS, please refer to the published financial statements for full content.

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Agenda

1. COMPANY PROFILE

**2. FINANCIAL INFORMATION
SUMMARY**

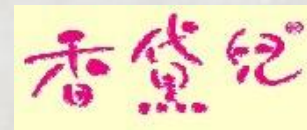
**3. OPERATING STRATEGY IN
THE FUTURE**

The background of the slide is a close-up photograph of several rolls of white paper towels. The towels are stacked and slightly crumpled, creating soft shadows and highlights that emphasize their texture. The overall tone is clean and minimalist.

COMPANY PROFILE

Company Background

- ◆ Founded in 1969. Taiwan's first manufacturer of feminine and children's sanitary products
- ◆ Listed on Taiwan Stocked Exchange (code: 9919) since 1994
- ◆ Employees : 761 (2025/01/31)
- ◆ Total Assets 6,687M (2024/12/31)
- ◆ KNH Brands :



Headquarter & Operations



Yangzhou Plant (2021)



TW Plant 5 (2007)



TW Plant 3 (1997)



TW Plant 2 (1993)

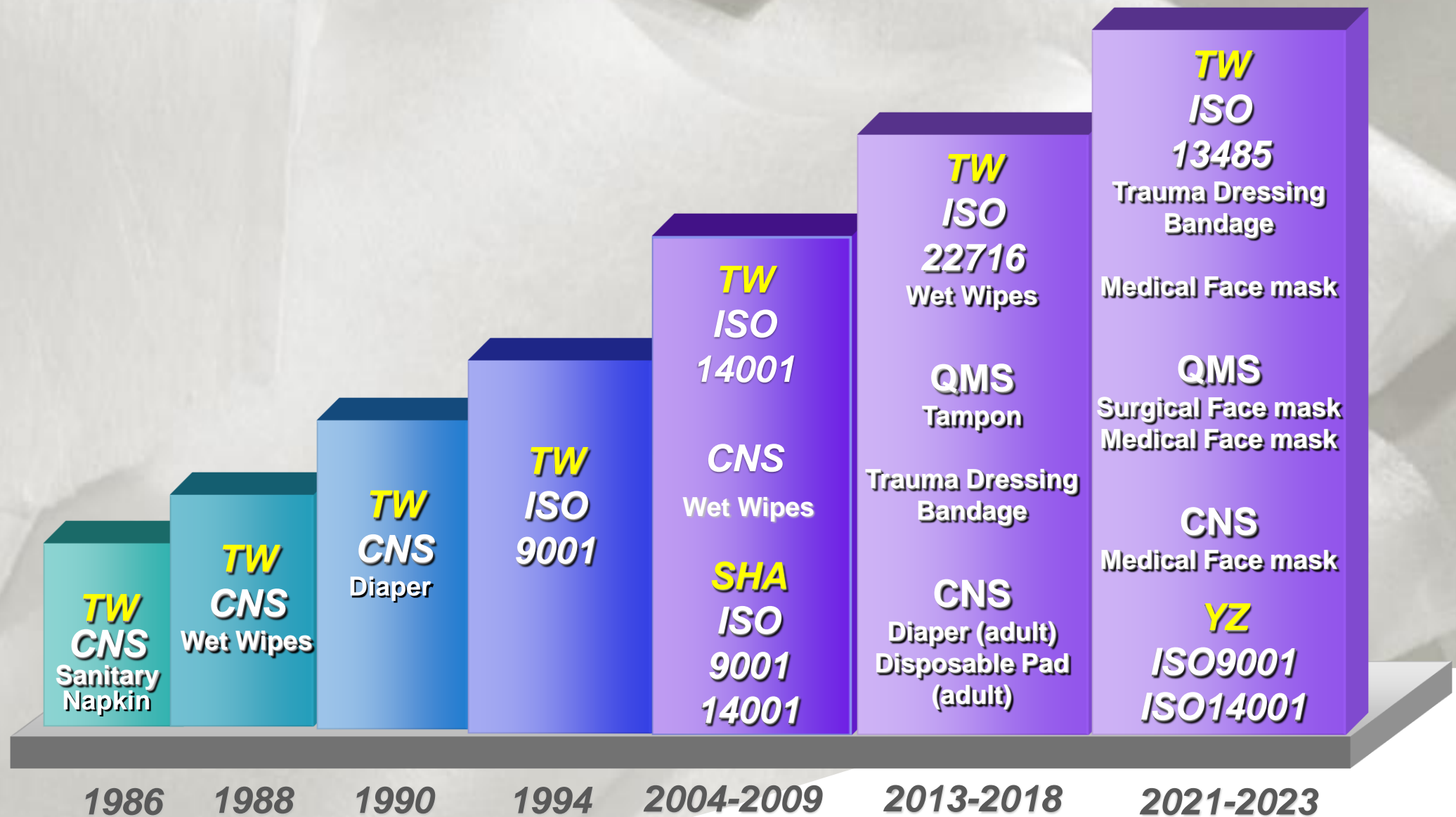


TW Plant 1 (1969)

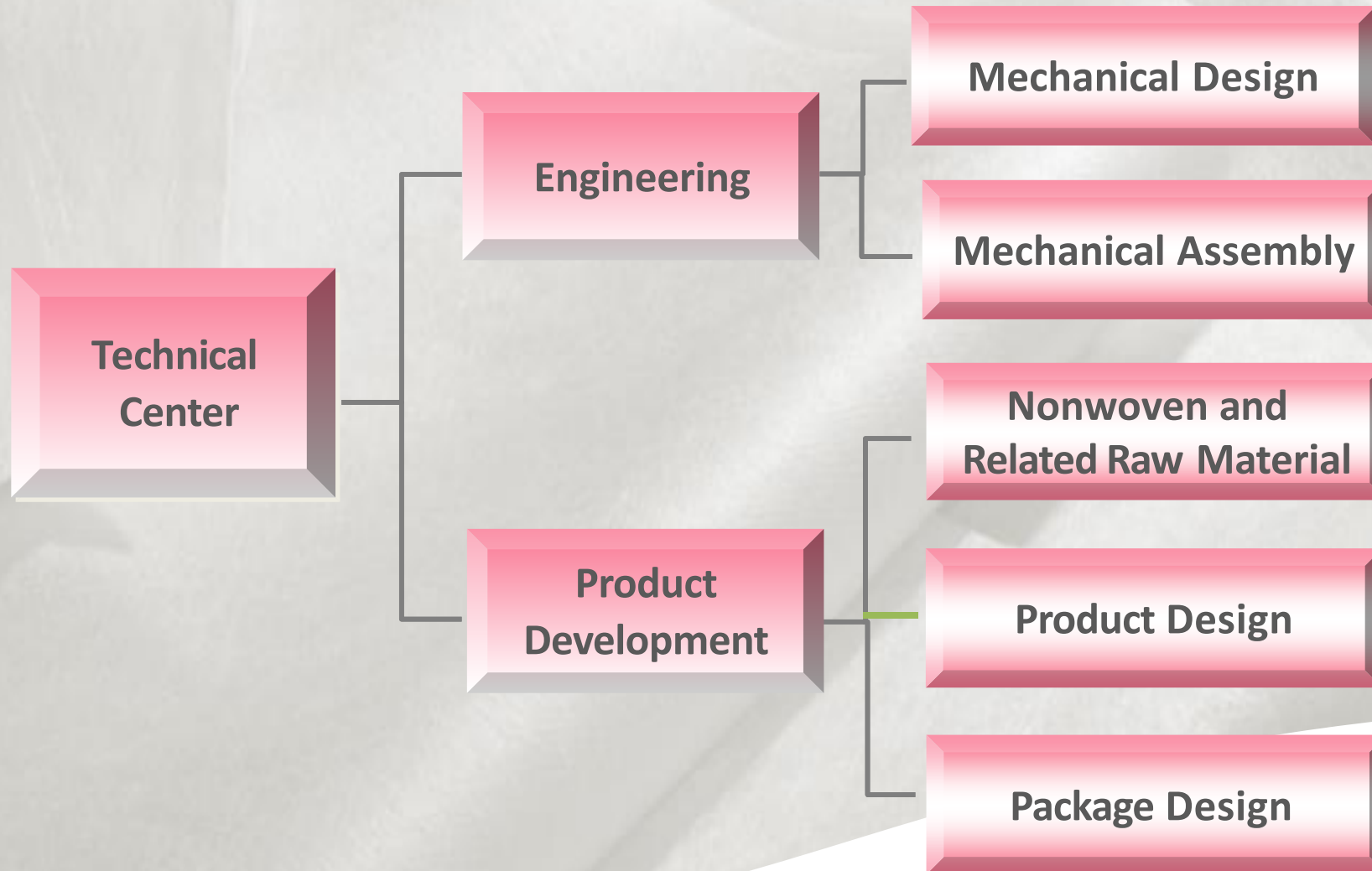


Taipei Headquarters
(1998)

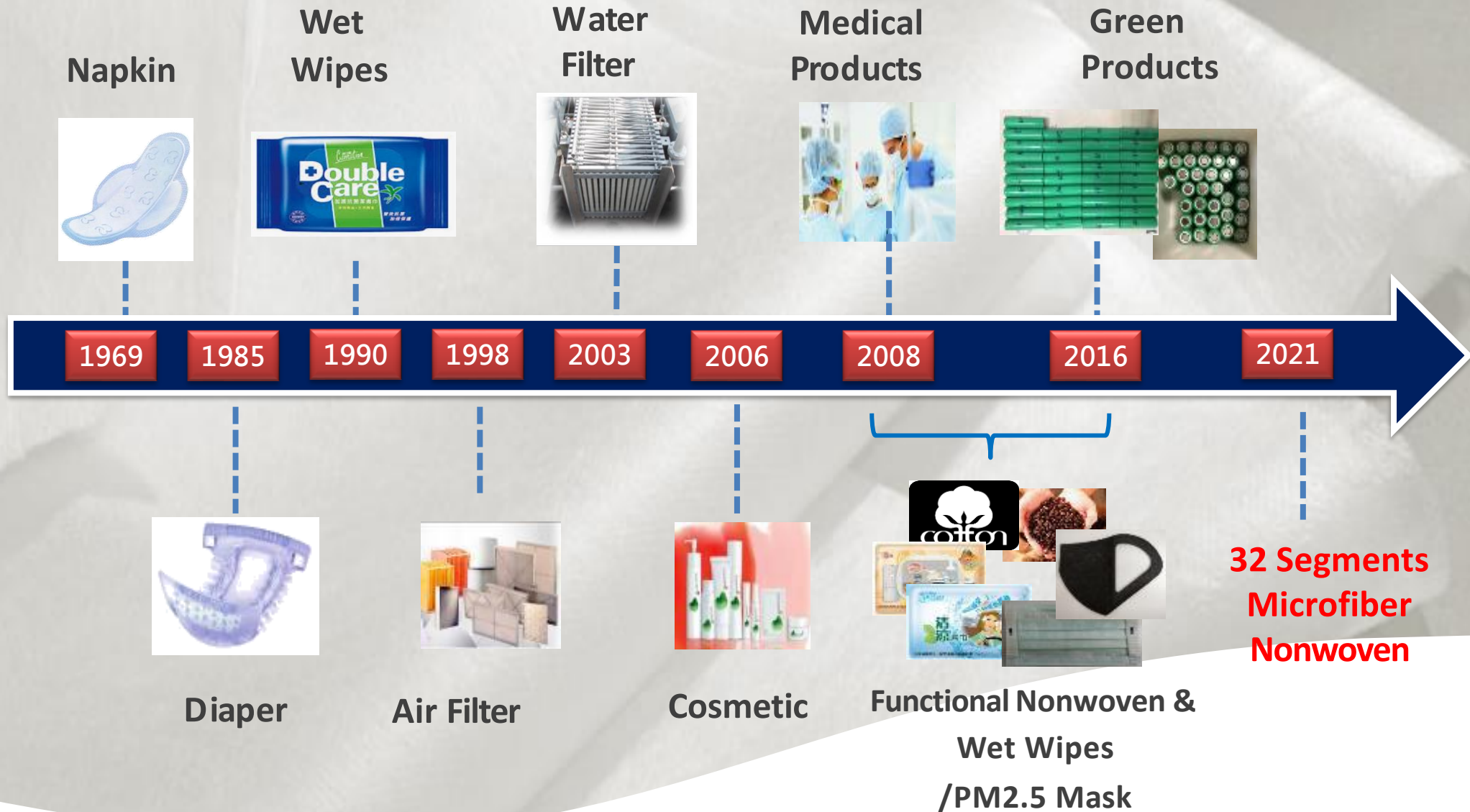
Quality Certifications



Core Technology and Applications



Milestone for Products



Feminine Care Products

Sanitary
Napkins

Panty
Liners

Maternity
Pads

Tampon



Baby/Adult Care Products



Skin Care Products

General Purpose
Wet Wipes

Facial
Tissues

Cosmetic
Puffs

Cosmetic
Masks

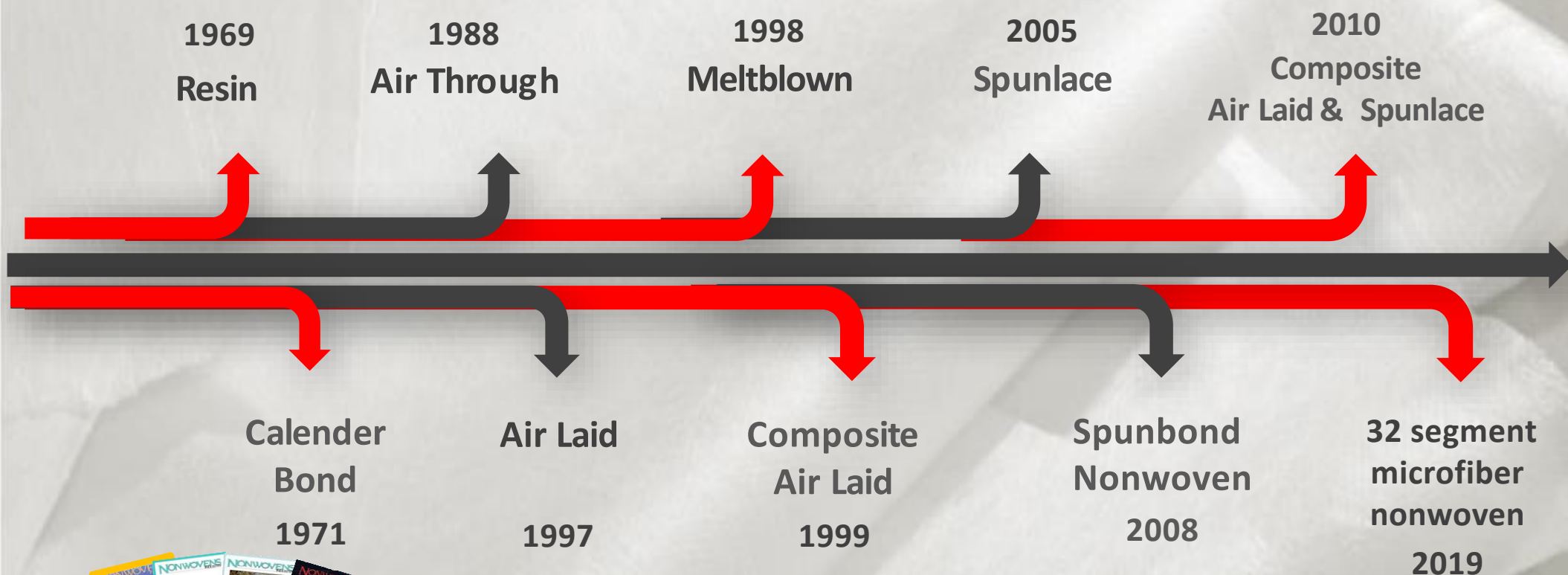


Medical Products



Trauma Dressing Bandage

Milestone for Nonwoven Material



Top 40 Nonwoven Manufacturers

Nonwovens

**Air Through/
Calender Bond**

Air Laid

Spunlace

Meltblown

**Printing/PE Coated
/Release**

**Composite
Spunlace**

SAP-Sheet

Laminated

Elastic



FINANCIAL INFORMATION SUMMARY

Financial Results

NT\$ Thousand

	2024	2023	2022	2021	2020
Operating Revenue	2,937,257	2,938,256	3,351,903	4,028,348	5,086,762
Gross Profit	341,679	126,123	309,475	801,160	1,502,398
Operating Income/Loss	(273,643)	(485,685)	(295,723)	154,115	839,194
Income/Loss before Income Tax	(333,121)	1,177,870	(267,990)	160,145	1,059,449
Net Income/Loss	(368,465)	658,685	(262,584)	98,551	879,968
Profit/Loss Attributable to Owner	(368,465)	658,685	(262,584)	98,551	879,968
Gross Profit Margin	11%	4%	9%	20%	30%
Operating Income/Loss Margin	-10%	-17%	-9%	4%	17%

Non-operating Income and Expenses

NT\$ Thousand

	2024	2023	2022	2021	2020
Interest income	32,665	15,628	4,093	3,412	2,901
Other income	34,470	46,488	42,487	36,412	76,553
Other gains and losses	(62,325)	1,656,618	18,158	5,235	191,022
Finance costs	(64,288)	(55,179)	(37,005)	(38,110)	(49,792)
Share of profit or loss of associates and joint ventures	0	0	0	(919)	(429)
Total non-operating income and expenses	(59,478)	1,663,555	27,733	6,030	220,255

Selected Cash Flow Statement Items

NT\$ Thousand

	2024	2023	2022	2021	2020
Cash from Operating Activities	(383,219)	(92,707)	(4,664)	426,006	965,320
Cash from Investing Activities	804,862	541,815	(330,088)	(696,664)	(568,765)
Cash from Financing Activities	(492,095)	167,717	226,485	121,924	9,230
Effects of Exchange Rate Changes on Cash and Cash Equivalents	70,057	(56,127)	26,131	(533)	11,132
Net Increase/(Decrease) in Cash and Cash Equivalents	(395)	560,698	(82,136)	(149,267)	416,917

Percentage of Revenue by Segment of Products

	2024	2023	2022	2021	2020
Feminine care	55%	52%	50%	48%	42%
Baby/Adult care	13%	10%	9%	8%	6%
Wipes	21%	22%	20%	16%	16%
Masks	3%	5%	8%	13%	19%
Nonwoven and Others	8%	11%	13%	15%	17%

Distribution of Profits in past 5 years

NT\$

	2024	2023	2022	2021	2020
EPS	(1.89)	3.37	(1.34)	0.50	4.50
Dividends					
Cash	0.20	0.30	0.15	0.30	3.00
Share	-	-	-	-	-
Payout Ratio	-	9%	*	60%	67%

*Paid Capital Surplus-Additional Paid-In Capital

Major Capital Expenditure Plan in 2025

\$ Thousand

Item	Total Investment amount	Expected benefits	Expected Production schedule
Kouliao Plant III	NTD 1,700,000	Nonwovens products	2025/Q3



OPERATING STRATEGY IN THE FUTURE

Major Points of Operational Strategy

Optimize Operating Costs

- Integration production center
- Improvement overall operational efficiency



Develop New Products / Technologies

- High-end Nonwovens
- environmentally friendly /Green Products



New Business / Markets development

- High-end nonwovens market
- Southeast Asia market



Active marketing Strategy

- Deeper partnership with existing customers
- Product line extension for OEM customers
- Online marketing organization enhancement



Good Faith Management



The Company set up HR Division dedicated to boosting the ethical corporate management , propagated and implemented the same periodically.



The “Principle for Ethical Corporate Management Best Practice and Guidelines for Codes of Ethical Conduct” have been disclosed on the Company’s website.



The internal/external educational training for Codes of Ethical Conduct was attended by a total of 1,022 persons for 1,330 working hours in 2024.

ESG

The background of the slide is a large, semi-circular graphic on the left side, containing a grayscale image of several rolled-up documents or scrolls, suggesting a focus on history, tradition, or foundational principles.

Corporate Governance Implementation

Sustainable Environment Development

Preserving Public Welfare

Enhancing Information Disclosure





Thank you

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